



AGRICULTURAL PROGRAMS

in Grey and Bruce Counties during the winter season of 2011-2012

GEORGIAN

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Farm Business Management

This course provides an overview of the management skills required to run a successful and profitable farm business, with emphasis on basic budgeting, farm financial analysis, strategic planning and human resources. Upon completion, students will have the knowledge to develop an operational budget, determine cost of production for their farm and have a broad awareness of farm business thinking.

Tuesdays - January 17 to April 17, 6:30-9:30

*** plus 2 Saturdays for farm tours, Cost \$335**

Marketing & Managing the Alternatives in Agriculture

This course will examine alternative agriculture opportunities which will include direct marketing, cooperative marketing, contracts, innovative wholesaling and the skills required to pursue them successfully.

Wednesdays - April 25 to June 27, 7-10

*** plus 2 Saturdays for farm tours, Cost \$335**

Both courses are held at Georgian College 1450 8th St., E Owen Sound campus

Please join us for this informative session, covering 2 topics.....

Eliminate Debt and Save Thousands of \$\$\$\$\$/Can Your Family Afford Your Passing Away?

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Facilitators: *Tracy Heath, Nancy Ackert and TBA*

Date: January 18 2012, Kincardine Airport

Time: 7:00 p.m. to 9:00 p.m.

Cost: Compliments of

Nancy Ackert Financial Solutions

Pre-Registration by: Jan 13. Call 519-396-6880, email nancy@nancyackert.ca

Date: January 19, 2012 - Grey Ag Services

Time: 7:00 p.m. to 9:00 p.m.

Cost: \$10.00 per person

Pre-Registration by: Friday January 13, 2012

Call Grey Ag Services 519-986-3756

******Serving Pie and Coffee at both locations******

All of the following courses on this page will take place at Grey Ag Services, in Markdale. Please call 519-986-3756 to pre-register. There are more details for all of these courses on our website (address below).

Quick Books® Setup for Beginners

Overview of Quick Books® including basic mouse and entering functions. Flash drive with personalized database provided for immediate use. 10% discount on Quick Books® purchase. 1/2 hour free telephone consultation after program. Ideal for farmers who have no computerized bookkeeping and record keeping in place, have below average computer skills, and need assistance installing/setting up program & database. Please state your commodity for formatting of personalized database. Course provided by ClareCreek Business Management. Growing Your Farm Profits (GYFP) Approved Workshop. Participants are advised to take the GYFP Course prior to taking this course. GYFP will potentially cover 50% of the course fees.

Dates: Thurs January 26 or Wed February 15

Time: 1 p.m. to 5 p.m.

Cost: \$200.00 includes HST

Pre-Registration By: Monday January 23, 2012, or Friday February 10, 2012

Quick Books® Setup

Review of basic accounting principles as they apply to the entering of bills, cheques, and sales in Quick Books®. Flash drive with personalized database provided for immediate use. 10% discount on Quick Books® purchase. Ideal for farmers who have no computerized bookkeeping and record keeping in place, have average to above average computer skills, and need assistance installing/setting up a program & database. Please state your commodity for formatting of personalized database.

Dates: Wed February 1 or Thurs. February 23

Time: 1:30 p.m. to 4:30 p.m.

Cost: \$113.00 includes HST

Pre-Registration by: Friday January 27, 2012 or Friday February 17, 2012

The above two courses are provided by ClareCreek Business Management. They are Growing Your Farm Profits (GYFP) Approved Workshops. Participants are advised to take the GYFP Course prior to taking this course. GYFP will potentially cover 50% of the course fees.



Lyme Disease Information Night

The incidence of Lyme Disease and other tick borne infectious diseases have been increasing significantly in Ontario. Known as "The Great Imitator", Lyme disease can manifest as Autism, Lou Gehrig's Disease (ALS), Fibromyalgia, MS, Alzheimer's, Parkinson's, Chronic Fatigue Syndrome, Crohn's Disease, Scleroderma and others. Have you or anyone that you know been diagnosed with any of these?? As farmers, it is imperative that you understand more about Lyme disease and what precautions that you and your family should be taking. Come to a free information night so that you know the facts. Facilitated by Graham Kucan

Dates: Thursday March 22, 2012

Time: 7:30 to 9:30 p.m.

Cost: Compliments of Grey Agricultural Services

Refreshments courtesy of Grey County Federation of Agriculture **Pre-Registration by:** Thursday March 15

Are You Social Media Savvy?

What is Social Media, and how can you make it relevant in your farm business or organization? Nick Betts from OSCIA will make Social Media, make sense! Learn about Blogs, Twitter, Flickr, Podcasts, LinkedIn, Facebook and so much more!

Date: Friday March 9, 2012

Time: 1:00 p.m. to 3:30 p.m.

Cost: \$10 per person

Pre-Registration by: Wednesday March 7, 2012

Preparing For The Accountant

What do you need to know, and do, in preparation for the accountant? Make your interactions with the accountant more efficient by following these steps before you get there. Also, we will review the importance of statistical data collection, developing cost projections, and labour law updates.

Facilitated by Wayne Ferris CA. Member of CAFA

Date: Thursday February 2, 2012

Times: 1:00 p.m. to 4:00 p.m.

Cost: \$10.00 per person

Pre-Registration by: Tuesday January 31, 2012

Weed Identification and Management Course

This weeds workshop is an abbreviated version of what University of Guelph students are taught in undergraduate labs. Get ready to get your hands dirty as we learn what separates good plants from bad, keys to identification, defense mechanisms that make it hard to manage weedy plants and how we can overcome those mechanisms. There may be snow outside but we'll be playing with plants inside. Our facilitator is Mike Cowbrough, Weed Management Field Crops Program Lead, OMAFRA. Mike will also provide an update on Wild Chervil control, and give more info on Giant Hog Weed and other problem weeds.

Date: Tuesday January 24, 2012

Times: 1:00 p.m. to 3:00 p.m.

Cost: \$10.00 per person

Pre-Registration by: Friday January 20, 2012

KEEP CHECKING OUR WEBSITE FOR MORE COURSE INFO

"Agricultural Programs in Grey & Bruce Counties"

is co-ordinated by Grey County Agricultural Services

Box 463, 206 Toronto St., S.

Markdale, ON, N0C 1H0

Call: 519-986-3756

Email: info@greyagservices.ca,

Website: www.greyagservices.ca

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PROGRAMS

Grey and Bruce Counties

Canada-Ontario
Environmental Farm Plan (EFP)
For the latest update on cost share incentives
and workshop dates for 2012

Contact your local Representative or email

www.ontariosoilcrop.org to register

BRUCE COUNTY EFP Dates

Jayne Dietrich

bruce@ontariosoilcrop.org / 519-367-5930

Jan. 16 & 23 - Walkerton

March 6 & 13 - Chesley

GREY COUNTY EFP Dates

Ray Robertson

ray@greyagservices.ca / 519-986-3756

January 23 & 30 - Markdale

February 22 & 29- Markdale

March 19 & 26- Markdale



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Contact your local Representative

BRUCE COUNTY

Jayne Dietrich

bruce@ontariosoilcrop.org / 519-367-5930

Jan. 20 & 27-Walkerton,

March 9 & 16-Tara,

March 21 & 28-Kincardine

GREY COUNTY

Cheryl Russwurm 519-986-3756

February 3 & 10 -Markdale

March 1 & 8 -Markdale



Grey County Agricultural Services

provides the following services

to the local agricultural community:

- Information and referral on government assistance programs, soil testing and local agricultural contacts, Agriculture related publications and fact sheets,
- Website with local events, contacts and seasonal field crop and pest reports,
- Boardroom usage for agricultural organizations,
- Agricultural Programs Brochure,
- Grey County Rural Guide.

Grey County Agricultural Services
also provides administrative and management services
on a "fee for service" basis to the following
organizations:

Grey Bruce Farmers' Week, Grey County Soil & Crop
Improvement Association, Georgian Central Soil &
Crop Improvement Association, Ontario Forage
Council, The Environmental Farm Plan and Growing
Your Farm Profits Programs.

Grey County Cattlemen's Association



**Ontario
Cattlemen's
Association**
Committed to Cattlemen

Annual Meeting



Wednesday January 18, 2012 @ 6.00p.m.

**Location: Lloyd Mitchell
Memorial Boardroom**

Grey County Agricultural Service Centre

Winter 2011 - 2012 AGRICULTURAL

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4-H is an amazing program for youth and adults interested in learning and teaching new skills while having a great time!

If you are a youth between the ages of 9 and 21, or an adult who enjoys working with youth, this is the organization for you!

4-H Ontario offers clubs ranging from sports and fishing to photography and cooking, livestock and beyond! We also offer great opportunities, such as camps, shows, exchanges and scholarships that could take you around the country or around the world.

For more information on this amazing program in your area, including volunteer workshops, annual meetings and upcoming clubs, please contact:

GROWER PESTICIDE SAFETY COURSE

1-800-652-8573
www.opep.ca


Put your name on a certificate!
Call or check the web for the winter course schedule.

Ontario Pesticide Education Program
Pesticide Safety Training for Ontario Pesticide Vendors,
Farmers and Agricultural Assistants



Grey County 4-H Leaders' Association:
Contact Amanda Sylvest 519-372-2656
Grey County Annual Meeting / Leaders Training,
March 5, 2012 @ 6:30pm
Location: Grey County Ag Services, Markdale

Bruce County 4-H Association:
Contact Sharon Martin at 519-395-4132
Bruce County Club Fair & Sign Up, Annual
Meeting and Leader Training
Saturday, March 3, 2012 @ 10:00am
Location: Sacred Heart School Gym, Teeswater



Bring us your used printer cartridges to raise money for 4H.

Grey Ag Services is serving as a drop-off for used printer cartridges, in conjunction with Green Tec Program. A rebate of approximately \$2.50 is received for each used printer cartridge. We are also accepting old cellular phones as well as digital cameras and iPods/MP3's. We are located at the rear of the Grey Gables Seniors Home on Hwy # 10 in Markdale. Thank you for your support of this program!

PROGRAMS Grey and Bruce Counties



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Farm Safety Association Grey & Bruce Counties

Visit these upcoming Farm Safety Displays in 2012

- Grey Bruce Farmers' Week -
January 4 -10, Elmwood
- Agri-Fair - April 3 & 4, Chesley Arena
- 3rd Annual Safety Festival - May 2, Port Elgin
- Grown in Grey - April 17 & 18,
Chatsworth Community Centre

Call 1-800-361-8855 for further information



Russ Cavanagh
Dairy Sales Manager

RR#2 Tara, ON N0H 2N0
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-  Seedling Orders - if you wish to plant your own trees
-  Tree Planting Grant Available
\$1.35 per tree
-  Marking and Tendering
-  Pruning
-  Forest Management Plans
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The Grey Bruce Forestry Service is a cooperative program between:



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519 367-3040 ext 233

Test Your Water



Maintenance of your private drinking water supply (well) should include regular testing at least 3 times per year. Tests are free for private homes.

For more information call:
519-376-9420 or 1-800-263-3456

46th Grey Bruce Farmers' Week & Trade Show

Elmwood Community Centre—January 4 - 10, 2012

Beef Day Wednesday January 4, 2012

- 9:00 **Registration and Trade Show Exhibits**
- 9:30 *Strategies For Genetic Improvement in the Cow Herd*, Dr. Stephen Miller, Director, Associate Professor, Department of Animal and Poultry Science, U of G
- 10:00 *Seven Fabulous Cow Rations for 2012*, Christoph Wand, Beef Cattle & Sheep Nutritionist, OMAFRA
- 10:30 *Economics of Pasture Fertilization*, Jack Kyle, Grazier Specialist, OMAFRA
- 11:00 **Break & Trade Show** **Break Sponsored by CAFA**
- 11:15 *Should Beef Producers Care About The Impact of Pain As They Manage Their Cattle?*, Robert Tremblay, DVM, Equine and Bovine Specialist, Boehringer Ingelheim (Canada) Ltd.
- Noon **Hot Roast Beef Dinner & Trade Show Exhibits**
Dinner Sponsored by West Grey Premium Beef
- 1:15 *Raising the Steaks – How to Raise Tastier Beef and Sell It For Big Money*, Mark Schatzker, Author
- 2:00 Farm Safety Testimonial: *Unexpected Farm Accidents*, Paul and Dorien De Jong, Ventry Hill Farm
- 2:15 **Break & Trade Show**
Break Sponsored by BMO-Bank of Montreal
- 2:30 Panel: *Practical Set-ups for Handling: To Build, Buy or Modify*, Chris Freiburger, Chimed Farms Ltd.; Darrell Saunders, Saunders Charolais; and Pat Mitchell, Annanvale Farm. Facilitated by Nancy Noecker, Beef Cow Calf Specialist, OMAFRA
- 3:30 **Adjourn**

Dairy Day Thursday January 5, 2012

- 9:00 **Registration and Trade Show Exhibits**
- 10:00 *Top 10 Tips to Help You Optimize Udder Health on Your Dairy Farm*, Dr. Kelly Barratt, DVM, Partner/Veterinarian, Heartland Veterinary Services
- 10:30 *Corn Silage: From Field to Feedbunk*, Robert Larmer, Dairy Key Accounts Specialist, Pioneer Hi-Bred Ltd
- 11:15 Farm Safety Testimonial: *Shut off the PTO!!*, David Davenport
- 11:30 *Dairy Industry Update*, Ralph Dietrich, Board Member Region 11, Dairy Farmers of Ontario
- Noon **Hot Roast Beef Dinner and Trade Show Exhibits**
Dinner Sponsored by Penner Farm Services
- 1:15 *Dairy Cattle Lameness—It's More Than Just Feet!*, Jerry McDowell, Canada Business Manager, Zinpro Corp.
- 2:00 **Break & Trade Show**
Break Sponsored by RBC Royal Bank
Milk Donated by Harmony Organic
- 2:15 *Landfill to Beautiful—Ag-Film Recycling*, Atul Bali, Member of the Board, Evolution BioPolymers Inc.
- 2:30 Panel: *Robotic Milking Systems: Look, No Hands!* Henry Reinders, Reinderock Farms; Frank Kieftenburg, Kieftenburg Holsteins Ltd.; and Jeremy Scheurwater, Scheurleena Farms Ltd., Facilitated by Jim Algie.
- 3:15 **Adjourn**

Goat Day Friday January 6, 2012

- 9:00 **Registration and Trade Show Exhibits**
- 10:00 *Forages That Work: Filling the Feed Holes*, Woody Lane, Lane Livestock Services, Roseburg, Oregon
- 11:00 **Break & Trade Show**
Milk Products supplied by Ontario Dairy Goat Co-operative
- 11:15 *Ontario Goat: Moving Forward*, Kendra Keels, Industry Development Manager, Ontario Goat
- 11:30 *Dehorning and Hoof Trimming: What Am I Doing Wrong?*, Dr. Sherry Smith, Associate Veterinarian, Dunnville Veterinary Clinic
- Noon **Hot Roast Beef Dinner and Trade Show Exhibits**
Dinner Sponsored by Penner Farm Services and Pringle Quality Feeds, a Division of Ayton Mobile Feeds
- 1:15 *The Big Decisions - Strategies for Managing Production Costs*, Woody Lane, Lane Livestock Services, Roseburg, Oregon
- 2:00 **Break & Trade Show.**
Cheese supplied by Woolwich Dairy Inc.
- 2:15 *The Changing Demands and Opportunities in the Goat Market*, Elliott Currie, Associate Professor, Department of Business, University of Guelph
- 3:00 **Adjourn**

Sheep Day Saturday January 7, 2012

- 9:00 **Registration and Trade Show Exhibits**
- 9:30 *Maedi Visna and Q Fever – Are They a Problem in Ontario Sheep Flocks?*, Dr. Paula Menzies, Assoc. Professor, Dept. of Population Medicine, OVC, U of G
- 10:15 *Drug Resistance in Parasites of Sheep in Ontario*, Andrew S. Peregrine, DVM, Associate Professor, Department of Pathobiology, OVC, U of G
- 11:00 **Break & Trade Show**
Break Sponsored by Ontario Suffolk Sheep Association
- 11:15 *Forages To Fill Feed Holes*, Woody Lane, Lane Livestock Services, Roseburg, Oregon
- Noon **Hot Lamb or Beef Dinner and Trade Show Exhibits**
Dinner Sponsored by Canadian Co-operative Wool Growers
- 1:15 *Welcoming Change*, Murray Hunt, General Manager, Ontario Sheep Marketing Agency
- 1:45 *The Big Decisions - Strategies for Dealing With High Input Costs*, Woody Lane, Lane Livestock Services, Roseburg, Oregon
- 2:30 **Break & Trade Show**
Break Sponsored by Western Ontario Lamb Producers Association
- 2:45 Panel: *Tips and Tricks of Sheep Management From Seasoned Shepherds*, Keith Todd, Todd Sheep Company Inc.; Don Lewis, Lewis Farms; and Kim Lennox. Facilitated by Jason Emke
- 3:45 **Adjourn**

For further information please call Grey Ag Services, 519-986-3756, or go to www.greyagservices.ca

46th Grey Bruce Farmers' Week & Trade Show

Elmwood Community Centre - January 4 - 10, 2012

Horse Day—Adult Program Sun. Jan 8, 2012

- 9:45 **Registration and Trade Show Exhibits**
- 10:30 *Ride Pain Free – For You and Your Horse!*, Denise Lenz, Certified Saddlefit Technician, Schleese Saddlery Service
- 11:15 *World Professional Chuckwagon Racing*, Obrey and Angie Motowylo, Motowylo Racing Inc., Blufton Alberta
- Noon **Hot Beef Dinner and Trade Show Exhibits**
Dinner Sponsored by Huron Bay Co-operative and Masterfeeds
- 1:15 *Equine Lameness; Diagnosis and Therapies*, Michelle Courtemanche, DVM, Associate Veterinarian, McKee-Pownall Equine Services
- 2:00 *Our Equine Health Care and Nutrition Regime*, Obrey and Angie Motowylo, Motowylo Racing Inc., Blufton Alberta
- 2:45 *Logging With Horses*, Art Shannon, Arbor North
- 3:15 **Break & Trade Show**
Break Sponsored by The Tack Shoppe of Collingwood
- 3:30 *Western Dressage*, Susan Dahl, Owner, Trainer, Coach, Clinician, Foundation Reining Training Centre
- 4:00 **Adjourn**

Ecological Day Monday January 9, 2012

- 9:00 **Registration and Trade Show Exhibits**
- 9:30 *Birds, Bees and Our Working Landscape...Harvesting all the Value Your Farm Produces*, Bryan Gilvesy, Prop., YU Ranch
- 10:15 *Opportunities and Challenges Facing a New Generation of Ecological Farmers*, Christie Young, Founder and Executive Director, FarmStart
- 11:00 **Break & Trade Show**
- 11:15 *Weed Management in Organic Crop Production Systems*, Dr. Robert Nurse, Weed Scientist, AAFC
- 11:45 *Sustaining the Local Food Movement*, Freeman Boyd, Coordinator, Foodlink Grey Bruce
- Noon **Hot Beef Dinner and Trade Show Exhibits**
Dinner Sponsored by Saugeen Specialty Grains
- 1:15 *Pushing the Envelope With Cover Crops*, Anne Verhallen, Soil Management Specialist, OMAFRA
- 2:15 **Break & Trade Show**
Break Sponsored by Organic Meadow Co-op
- 2:30 *Producer Panel: Pasture Grazing*, Bill J. van Nes, St. Brigid's Dairy Ltd; Chris Boettcher; David Weber, Webers Pastured Meats
- 3:30 **Adjourn**

This event may be eligible for cost-share funding through the Business Development for Farm Businesses program, one of the Best Practices suites of programs under Growing Forward, a federal-provincial, territorial initiative. For more information on program requirements, please call 1-800-265-9751 x64213 or visit: www.ontariosoilcrop.org/en/bdfbhome

Horse Day—Youth Program Sun. Jan. 8, 2012 9:45—4:00

- 9:45 **Registration and Trade Show Exhibits**
- Morn *Horse Play - Buying a Horse 101*, Horsey Crafts
Rope Supplied by Cancord Inc.. Other Craft Materials
Sponsored by Greenhawk Markdale
- Noon **Hot Beef Dinner and Trade Show Exhibits**
Dinner Sponsored by Huron Bay Co-operative and Masterfeeds
- Aftn *Youth Champions: Heather Aarup, Youth Exhibitor and Assistant Trainer, Dakota Winds Farm Miniature Horses; Willow Creek National Dressage Team. Horse Play—Stall Games, Chuck Wagon Racing 101,*
Break Sponsored by The Tack Shoppe of Collingwood
Masterfeeds Krunch Horse Treats donated by:
Huron Bay Co-operative and Masterfeeds

Crops Day Tuesday January 10, 2012

- 9:00 **Registration and Trade Show Exhibits**
- 9:30 *Growing Innovation with Agricultural Biomass*, Nick Betts, Outreach Coordinator, OSCIA and Urs Eggmann, President, Eggmann Consulting Inc.
- 10:00 *2012 Grain Outlook: Is \$7.00 Corn the New Normal?*, Maurizio (Moe) Agostino, Managing Commodity Strategist, Farms.com Risk Management
- 11:00 **Break & Trade Show**
Break Sponsored by Alpine Plant Foods
- 11:15 *Panel: Let's Add Some Colour to Your Production*, Brian Wiley, Fairmount Farms Ltd.; Harry Biermans, Biermans' Farms Ltd.; and Brian Hall, Edible Bean & Canola Specialist, OMAFRA. Facilitated by Andy Dales
- Noon **Hot Roast Beef Dinner and Trade Show Exhibits**
Dinner Sponsored by Huron Bay & North Wellington Co-ops
- 1:15 *Canada's Weather, "The Climate That Shapes A Nation"*, Chris St Clair, Weather Presenter, The Weather Network
- 2:15 *Farm Safety Testimonial: Grain Bin Safety—Grain Extrication Tool*, George & Agnes Dickenson, Lambton County 4H- Farm Safety Club
- 2:45 **Break & Trade Show**
Break Sponsored by Alpine Plant Foods
- 3:00 *Bin Bustin' Barley*, Peter Johnson, Provincial Cereal Specialist, OMAFRA
- 4:00 **Adjourn**

Registration Price (at door)

Beef, Dairy, Goat, Sheep, Ecological, and Crops Days — \$25 (Includes roast beef dinner. Lamb is also served on Sheep day). Horse Day — \$20 adults / \$10 youth (includes hot beef on a bun lunch)

Grey Bruce Farmers' Week would like to acknowledge our Premier to Silver Sponsors: Farm Credit Canada; Trillium Mutual Insurance Company, BDO Chartered Accountants and Advisors; Post Farm Structures Incorporated; NFU Grey Local; NFU Bruce Local; Zinpro Performance Minerals; BMO-Bank of Montreal; Animal Pro-Products; Huron Tractor; West Grey Premium Beef; Penner Farm Services; Pringle Quality Feeds, A Division of Ayton Mobile Feeds; Canadian Co-operative Wool Growers Limited; North Wellington and Huron Bay Co-op; Masterfeeds; Ontario Cattlemen's Association; Grey and Bruce Cattlemen's Associations; Ontario Sheep Marketing Agency; Stonehill Sheep; Saugeen Specialty Grains; TD Canada Trust; Armow Wind; North Waterloo Farmers Mutual Insurance Company; Secure Insurance Solutions Group; Floradale Feed Mill Limited; Ontario Goat; Snobelen Farms.
Thank You To Our Sponsors For Their Support!!