



AGRICULTURAL PROGRAMS

in Grey and Bruce Counties during the winter season of 2011-2012



Farm Business Management

This course provides an overview of the management skills required to run a successful and profitable farm business, with emphasis on basic budgeting, farm financial analysis, strategic planning and human resources. Upon completion, students will have the knowledge to develop an operational budget, determine cost of production for their farm and have a broad awareness of farm business thinking.

Tuesdays - January 17 to April 17, 6:30-9:30
* plus 2 Saturdays for farm tours, Cost \$335

Marketing & Managing the Alternatives in Agriculture

This course will examine alternative agriculture opportunities which will include direct marketing, cooperative marketing, contracts, innovative wholesaling and the skills required to pursue them successfully.

Wednesdays - April 25 to June 27, 7-10
* plus 2 Saturdays for farm tours, Cost \$335
Both courses are held at Georgian College 1450 8th St., E. Owen Sound campus

Please join us for this informative session, covering 2 topics.....

Eliminate Debt and Save Thousands of \$\$\$\$/Can Your Family Afford Your Pacing Away?

\$Learn how to pay yourself first. \$\$Save thousands of interest dollars. \$Transfer your savings into investments. \$Understand credit. \$Learn about Mortgage choices.

Find out what really happens if you aren't in the picture to support your family. Actions taken today have an impact on the future of your family, both emotionally and financially. Learn what choices are available to you and what impact they will have down the road, whether you are around to take care of your family or not. Ensuring you have what it takes for a long happy and prosperous life with the family as well as making sure they can afford your passing.

Facilitators: Tracy Heath, Nancy Ackert and TBA

Date: January 18 2012, Kincardine Airport
Time: 7:00 p.m. to 9:00 p.m.

Cost: Compliments of Nancy Ackert Financial Solutions
Pre-Registration by: Jan 13. Call 519-306-6880, email nancy@nancyackert.ca

Date: January 19, 2012 - Grey Ag Services
Time: 7:00 p.m. to 9:00 p.m.

Cost: \$10.00 per person
Pre-Registration by: Friday January 13, 2012
Call Grey Ag Services 519-986-3756

****Serving Pie and Coffee at both locations****

All of the following courses on this page will take place at Grey Ag Services, in Markdale. Please call 519-986-3756 to pre-register. There are more details for all of these courses on our website (address below).

Quick Books® Setup for Beginners

Overview of Quick Books® including basic mouse and entering functions. Flash drive with personalized database provided for immediate use. 10% discount on Quick Books® purchase. 1/2 hour free telephone consultation after program. Ideal for farmers who have no computerized bookkeeping and record keeping in place, have below average computer skills, and need assistance installing/getting up program & database. Please state your commodity for formatting of personalized database. Course provided by ClareCreek Business Management. Growing Your Farm Profits (GYFP) Approved Workshop. Participants are advised to take the GYFP Course prior to taking this course. GYFP will potentially cover 50% of the course fees.

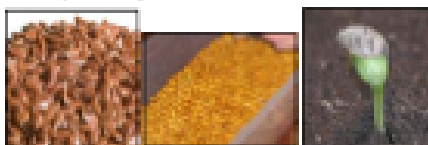
Dates: Thurs January 26 or Wed February 15
Time: 1 p.m. to 5 p.m.
Cost: \$200.00 includes HST
Pre-Registration By: Monday January 23, 2012, or Friday February 10, 2012

Quick Books® Setup

Review of basic accounting principles as they apply to the entering of bills, cheques, and sales in Quick Books®. Flash drive with personalized database provided for immediate use. 10% discount on Quick Books® purchase. Ideal for farmers who have no computerized bookkeeping and record keeping in place, have average to above average computer skills, and need assistance installing/getting up a program & database. Please state your commodity for formatting of personalized database.

Dates: Wed February 1 or Thurs. February 23
Time: 1:30 p.m. to 4:30 p.m.
Cost: \$113.00 includes HST
Pre-Registration by: Friday January 27, 2012 or Friday February 17, 2012

The above two courses are provided by ClareCreek Business Management. They are Growing Your Farm Profits (GYFP) Approved Workshops. Participants are advised to take the GYFP Course prior to taking this course. GYFP will potentially cover 50% of the course fees.



Lyme Disease Information Night

The incidence of Lyme Disease and other tick borne infectious diseases have been increasing significantly in Ontario. Known as "The Great Imitator", Lyme disease can manifest as Autism, Lou Gehrig's Disease (ALS), Fibromyalgia, MS, Alzheimer's, Parkinson's, Chronic Fatigue Syndrome, Crohn's Disease, Scleroderma and others. Have you or anyone that you know been diagnosed with any of these?? As farmers, it is imperative that you understand more about Lyme disease and what precautions that you and your family should be taking. Come to a free information night so that you know the facts. Facilitated by Graham Kucan

Dates: Thursday March 22, 2012
Time: 7:30 to 9:30 p.m.

Cost: Compliments of Grey Agricultural Services
Refreshments courtesy of Grey County Federation of Agriculture
Pre-Registration by: Thursday March 15

Are You Social Media Savvy?

What is Social Media, and how can you make it relevant in your farm business or organization? Nick Betts from OSCIA will make Social Media, make sense! Learn about Blogs, Twitter, Flickr, Podcasts, LinkedIn, Facebook and so much more!

Date: Friday March 9, 2012
Time: 1:00 p.m. to 3:30 p.m.

Cost: \$10 per person
Pre-Registration by: Wednesday March 7, 2012

Preparing For The Accountant

What do you need to know, and do, in preparation for the accountant? Make your interactions with the accountant more efficient by following these steps before you get there. Also, we will review the importance of statistical data collection, developing cost projections, and labour law updates.

Facilitated by Wayne Ferris CA, Member of CAFA
Date: Thursday February 2, 2012

Times: 1:00 p.m. to 4:00 p.m.
Cost: \$10.00 per person
Pre-Registration by: Tuesday January 31, 2012

Weed Identification and Management Course

This weeds workshop is an abbreviated version of what University of Guelph students are taught in undergraduate labs. Get ready to get your hands dirty as we learn what separates good plants from bad, keys to identification, defense mechanisms that make it hard to manage weedy plants and how we can overcome those mechanisms. There may be snow outside but we'll be playing with plants inside. Our facilitator is Mike Cowbrough, Weed Management Field Crops Program Lead, OMAFRA. Mike will also provide an update on Wild Chervil control, and give more info on Giant Hog Weed and other problem weeds.

Date: Tuesday January 24, 2012
Times: 1:00 p.m. to 3:00 p.m.

Cost: \$10.00 per person
Pre-Registration by: Friday January 20, 2012

KEEP CHECKING OUR WEBSITE FOR MORE COURSE INFO

Ag Programs in Grey & Bruce Counties"

is co-ordinated by Grey County Agricultural Services

Box 463, 206 Toronto St., S.
Markdale, ON, N0C 1H0

Call: 519-986-3756

Email: info@greyagservices.ca, Website: www.greyagservices.ca